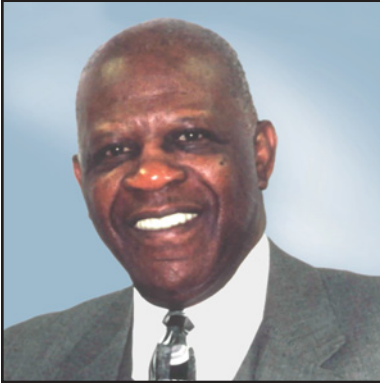


STAPLES®

## Diversity Supplier Profile



*"Alpha's philosophy is customer oriented. We strive to be 'First In Service.' We have the great products, competitive pricing and technology you need. In addition, we bring something else to the process; for us, this business is all about the 'Personal Touch.' We make sure we get to know you and what your company needs."*

*James Brown, President and CEO  
Alpha Office Supplies, Inc.*

## Alpha Office Supplies



Our Diversity Supplier Program leverages the individual strengths of first-class, diversity office supply providers. This program enables these suppliers to work together with Staples® and offer our customers an effective, national MWBE program that provides the service, scope and reach they require.

### Alpha Office Supplies, Inc.

Based in Pennsylvania, Alpha Office Supplies, Inc., was established in 1985 and is well established as the "First in Service with a Personal Touch" supplier of a complete range of office products. Their products include office supplies, printing and writing paper products, furniture, computers, and computer peripheral equipment and software.

Alpha maintains a facility with more than 30,000 square feet of office, showroom and warehouse space, and their business alliances enable them to service customers throughout the US. Greater than 40 dedicated associates provide top-quality service and personal attention to all their customers.

The company enjoys long-established business relationships with the US General Services Administration, many cities and states, major hospitals, universities, large corporations, small businesses, and several majority joint-venture partnerships.

### eCommerce capabilities include:

- A full electronic commerce suite offering
  - Web-based order management solution
  - Best-in-class functionality
  - Integration to all eProcurement platforms
  - Punchout/Roundtrip – XML, EDI POs
  - XML, EDI, Flat file or email invoices – credit card/P-card
- Program reporting
- Customer service
- Account management
- Sales support

Alpha's founder, James Brown, President and CEO, has more than forty years of experience in the office products industry. He has assembled a top management team with a proven ability to succeed. Alpha is dedicated to bringing their customers the best products at the best prices, while always maintaining a strong personal touch. Staples is proud to work with Alpha Office Supplies, Inc. as part of our exceptional Diversity Supplier program.

To learn more about Staples commitment to diversity, or if you are a minority-owned business interested doing business with Staples, visit our Web site at [www.StaplesContract.com/MWBE.asp](http://www.StaplesContract.com/MWBE.asp).

FTA05

established MWBEs robust website  
mentorship Program customized solutions

The Staples advantage **at work.**®